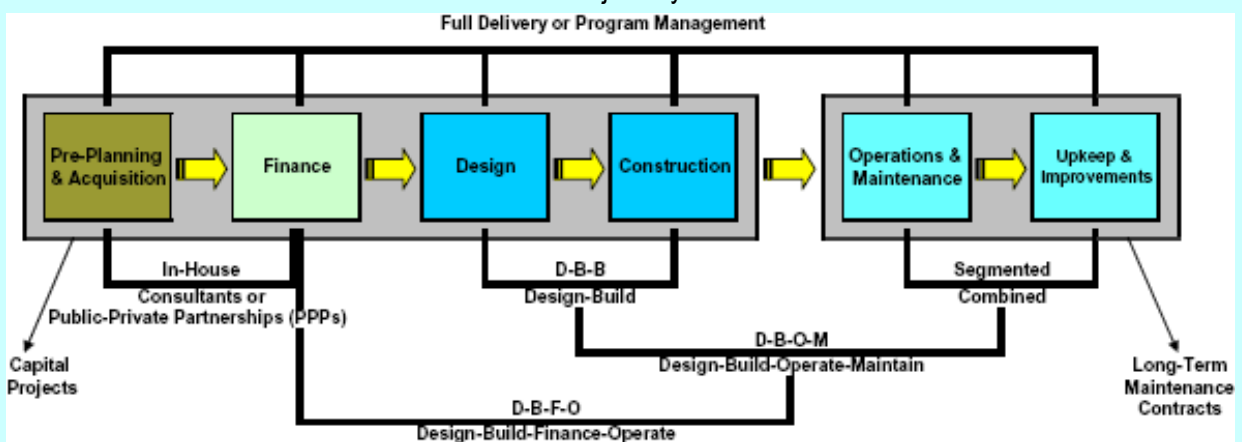




Main Duties + Tasks in all pre-contractual, tender-, performance- / DNP + post-contractual stages:

- Senior **Program** + Project / General Manager for large scale projects
- Senior **Procurement** / Contract + **Claim Manager**
 (FIDIC / EDF / VOB / SCL forensic effect-cause investigations with network tool simulations)
- Advisor / **Consultant** for a full delivery program management to implement infrastructures within budget / Cost line, time frame, and without compromising quality standards (Tec+SHEs Q).

Our professional services will be delivered for
 Finance + Plant + DBOMT / OPRC* – Infrastructure Programmes & Projects
 in all Project Cycles



- (i) Pre-planning, (ii) Finance, Accountability of Employer's / Client's (co-) financial arrangements
- (iii) Survey Reports, (iv) Preliminary and Detailed Design Reviews, (v) robust Risk Management for proper decision to achieve Business objectives, (vi) "consistent" Tender Dossiers [BoQ, Drwgs, TSpec, GCC/PCC] (vii) Competitive Procurement with in due diligence evaluations and award procedure, (viii) Project management / Supervision, (ix) Contract / Claim management with forensic delay+disruption effect->cause analysis, (x) Operation/Maintenance plus (xi) Transfer – worldwide -.

Our cooperationspartners and myself fulfill our promises and obligations.

*OPRC: Output- and Performance based Roads, Bridges, Tunnels, and ITC-Contracts

Communication Data / Imprint

- **Sierra Leone / West-Africa** (current stay)
 Mobile Phone : +232 76 73 80 76 +995 591 503 556 (Georgia)
 Whatsapp/imo.im: +49 172 821 1831 (if signal arrives, mobile phone will function)
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 Helmut F Giesa via GuB GmbH, An der Schafscheuer, 91781 Weißenburg / Bavaria (Germany)
 WEB: www.AiD21.de
 Presentation of Knowledge, Experiences and Skills : www.AiD21.de/Acquisition.pdf
 You tube: https://www.youtube.com/watch?v=X_OrtU1VTiY (Status 2014)
- Skype **HFG2404**
- E-Mail: HFG2404@GMail.com; Helmut@AiD21.de, HelmutFGiesa@Web.de
- **UPDATES** : Please retrieve current mission status with photoes / images via
 LinkedIn "Helmut F Giesa": <https://de.linkedin.com/in/hfg2404>



1 _ Education

- Fe University Hagen / Germany : Economics
- TU Munich / Germany : Civil and Building, Transportation, Town Planning
- FH Munich / Germany : Survey / QS
Autodidact in Construction Law (VOB, HOAI, BGB, FiDiC, MDB, common + civil law).

2 _ Sector Experiences

- Roads / Highways + Bridges, ~ 7 projects over 100 m EUR each
- Railways and Tunnel, up to 25 m Euro per kilometer up to 750 m EUR
- Water supply, water distribution, water treatment plant (150 m EUR), and sewer
- Buildings i.e. Berliner Platz, 5 sky scrapers @ ~ 50 m Euro = 250 m EUR construction
- Energy / power plants and converter stations, between 250 m – 500 m EUR each.

3 _ Experiences abroad > 15 years (several fragile /post-war states** as well)

- Europe: Germany (~14 years), Romania, Austria, Georgia / Caucasus.
- Africa West: Liberia**, Ghana, Sierra Leone**
North: Libya**
South: South-Africa
East: Malawi & Tanzania, Kenya, Uganda, South-Sudan**
- Near / Middle East: Saudi-Arabia, Yemen, Iraq / Kurdistan**, Jordan
- Asia: Nepal, India, China, Philippines, Afghanistan**.

4 _ Language Skills

- German (mother tongue) and
- English writing, reading, speaking excellent communication skills

5 _ Membership of Professional Associations

- (i) Member of the German Institution of ARBITRATION / DIS (Schiedsgerichtsbarkeit) with its ADR-rules like **Conflict Management Strategies**, expedited proceedings by Engineer with legal background or by Lawyer with Construction background (!), **Mediations**, Conciliation, **Adjudication**, ARB, Litigation.
Fee Structure in accordance with "value in dispute" and not "time-related" expenses to shorten the proceedings from years to months ... if the Lawyer will be paid "by value" and not "by input".
- (ii) GPM (Association for **Project Management**), (iii) DVP (German Association of **Project Controllers**), (iv) VDI (Association of German Engineers), (V) VSVI (Society for Road Construction and **Transportation Engineers**).

6 _ General professional know how, experiences, and skills

(a) in different roles

~11 years with **Consulting firms / Project Management Institutes** and

~11 years with **Authorities / Ministries / parastatal Corporations**

~11 years with **Construction industry** with coordination of different business units: (i) material production (quarries, sand exploitation, concrete and asphalt), (ii) transport logistics, (iii) technical and financial superintendence (iv) efficient and effective operations for construction, (v) accurate measurement and payment, (v) contract administration, (vi) sureties, guarantees, bonds, (vii) all type of Certifications, final statement (of account), Discharge, Cessation..

a n d (b) all Project Cycles

- Programming: conceptual design (Employer's Requirements) / project development
- Identification: preliminary design with Cost Estimates
- Formulation: final / detailed design with Cost Estimates / Procurement – Tender Dossiers
- Submission, Evaluation and Award of Contract
- Implementation: supervision + superintendence
- Defect Notification Period / Performance Certificate, Discharge, Cessation.

7_ Particular professional experience in Project / Procurement / Contract + Claim Mgmt.

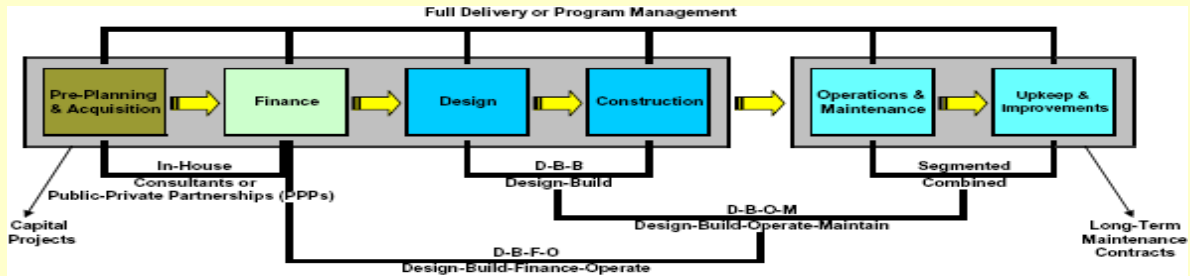
- **Project** management : time and network planning (sequences + dependencies) with critical path analysis / simulations, cost / budget planning, monitoring + evaluation + re-planning with
- **Contract** Management especially in Design Review + **Procurement** (HOAI, PRAG 20xx, PRAG 2016, Finance + Plant + DB O/ M +T, OPRC, Donor's procurement guidelines)
- **Supervision** / Superintendence (VOB, BGB, EDF GCC/SCC, "rainbow FIDIC", MDB 2010)
- Extensive Experiences in **Claim Management** + extensive **Consultations / Negotiations** in an endeavor to reach agreements to avoid / prevent Disputes + swift **Determinations** for Contractor's and Employer's Claims within the time bar, EDF-Amicable and Conciliation Settlements, + FIDIC - **Dispute Resolution** (Adjudication DAB / Review Boards DRB / DB), support for preparation of **Arbitration** (member "Giesa" of the DIS Arbitration Institution disarb.org), witness box with cross examination, proper reporting system / Lesson Learned.
Resolution service provider for all Parties: **Employers, Engineers and /or Contractors.**

8_ Wrap up / overall picture

Theoretical know-how and extensive Practical hands- on experiences, and skills necessary for a result-oriented Procurement, Project Management and Contract / Claim Management Strategy:

- Project Management Experiences in general and **PROCESS** competencies
- Design Experiences and **PRODUCT Know how** of components and assemblies of RI-concrete, steel, piles, masonry structures and asphaltic concrete / RI-concrete / gravel roads and Bridges.
- Theoretical knowledge and practical skills with **all contractual issues in all project cycles** from inception up to commissioning / operation – for a holistic approach towards claim resolution
- Knowledge and Experiences in all **ADMINISTRATIVE procedures** for the execution of a project in all cycles with Authorities, Consulting Firm, PM Institutes, and Construction industry.
- Project Management in **Time, Cost, Quality, SHES-Q** Aspects
- Prepare actively **Tender Dossiers** with all the required FiDiC-forms and DAB-agreements; application of Procurement rules for award of supply, service and work contracts and **contract management in all project cycles to prevent Claim submission and to avert / repudiate claims** - based on RED (Construction), Yellow (P+DB), Silver (EPC/Turnkey) and GOLD (DBO) FiDiC Books (F+P+DBOMT, OPRC)
- Done for Construction Companies: Tender **Bid Price Calculations** (Top Sheet) with split up of Prime Costs, Preliminary & General Cost, indirect cost, direct cost, final charges / overheads according to the Work Break Structure.
- **Taking over procedures** with the suitable **Test on completion** / after completion: Technical and legal take over / **acceptance** with release of the final statement of account, **sureties and warranties** (without lack of organization) during the Utilization phase.
- Operation Phase / **Defect Liability – Notification Period** (DLP / DNP): Serviceability Certificate / operating ability Certificate / Commissioning Certificate
- Extensive **THEORETICAL knowledge** about the "rainbow" FiDiC publications to **minimize risk due to impairment of the performance** of an obligation / fault – failure either by employer or contractor toward preliminary / precedent liability, planning / design faults, lack of coordination, faults and imperfection in the procurement / award procedure, defective / faulty / insufficient / inadequate supervision, facility management, **preservation / conservation of evidences** (obey report requirements of FIDIC Clauses 4+8) enabling me to do a proper forensic effect-cause examination (delay+disruption analysis), proper Variation management not exceeded / overrun of the budgeted Contract Price with the contingencies.
- Practical Contract- / **Claim Management RESOLUTIONS** carried out with plenty of **achievements** with Authorities, Consultants, and General Contractors (**up- and downstream**) in the international context, due to successful application of theoretical knowledge and methodologies of legal concepts.
- Use of a logic **METHODOLOGY** / contractual appreciation of a claim to check the **requirements, variations, reasons, attributable entitlements**, legal consequences and his effects for the settlement of claims by intensive consultations to reach an agreement at an early stage to prevent / avoid disputes or suspension / termination of contract. Procedural rules of FIDIC-DB/DAB, DRB (Review Boards) / EDF-amicable settlements, EDF-Conciliations, protracted Arbitration Procedures or alternatively Litigation.
- **Licence holder** to establish+operate a Construction Company (tough German requirements met).

Our professional services will be delivered for a full delivery program management in all project cycles:



- (i) **Pre-Planning** for PPP, OPRC, DBB, DBFO, P+DB, DBO, F+DBOM, DBOT, DBOO.
- (ii) **Finance** & accountable Employer's (Co-) financial arrangements {SC 2.4} i.c.w. SC 14.8 [Delayed Payment], SC 16.1 [Contractor's Entitlement to Suspend Work] and SC 16.2 [Termination by Contractor] FIDIC MDB,
- (iii) **Survey Reports**, not limited to geotechnical soil examination and geodetic measurements, but also to administration and legal system, taxes, licences, logistic, utilities, shipping + importation restriction, foreign workers, accommodation facilities, medical services, accountability of the payment behaviour of Employers.
- (iv) **Architectural and Engineering Design** (Roads / Bridges, industrial and commercial Buildings, Railways, Water supply, Water distribution, Sewer network, Water purification plants, Power plants, converter stations)
- (v) **Robust Risk Management** with a three step approach: dig deep in the intimated details, incorporate RM in the decision-making process and apply within the overall culture of the organizational objectives to achieve sustainable results by adding long-term values.
- (vi) **"consistent" tender dossiers** / tender documents: interlinked components of (i) "estimated" BoQ-items, (ii) drawings does not show 49% more Quantities, (iii) standard and special specifications and (iv) special / particular Conditions of Contract shall be clear and without ambiguity combined.
- (vii) **Competitive Procurement** with adm. / tec. / fin. due diligence Evaluation and Award procedure in compliance/ conformity with national or donor guidelines and processes, like PRAG, VOB/B, WB, AfDB, Kuwait Fund, a.s.o.
- (viii) **Project management** / Supervision within Time, Budget, Quality (SHEs-Q) – Frame with proper execution methods and **accurate measurements**.
- (ix) **Contract / Claim Management** esp. to fulfil the duty-to-cooperate / negotiate to reach an Agreement, to prevent Disputes with suitable contemporaneous and essential appropriate records, Delay+Disruption Analysis (forensic SCL-investigations), Merits + Quantum Determination, Support for Mediations, Dispute Adjudication, Amicable Settlements, Conciliations, and Arbitration (e.g. Witness Box).
- (x) **Operation / Maintenance** during Defect Notification Period and post-contractual periods plus **Transfer**.

A_ Our cooperationspartners and myself **fulfill our promises and obligations** in conformity with AB

B_ We **deliver the essential results / outputs**, because we possess practical **hands-on experiences and skills** paired with in-depth theoretical knowledge in a wide variety of sectors and matured development stages.

C_ Our Customers will be able to make **confident decisions**, without sleepless nights.

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Presentation of Knowledge, Experiences and Skills : www.AiD21.de/Acquisition.pdf
- Profiles www.DevelopmentAiD.org/#!/HFG2404
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- E-Mail: HFG2404@GMail.com; Helmut@AiD21.de, HelmutFGiesa@Web.de

10. **UPDATES** Please retrieve **current mission status** with images via LinkedIn

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